

## **Phone Rite Consignment Stock Offer**

We will supply you with an extensive range of mobile phone accessories at no upfront cost. Regular visits of around 8 weeks will provide us the opportunity to replace sold items, remove deleted and slow moving lines, pick up any faulty items and give your display a tidy up by re-merchandising, replacing damaged packaging, etc.

We will manage your stock for you, but you will always have ultimate control of what goes into your store. You can also choose to return any product you no longer wish to carry.

### **Payment**

As long as an item stays on your shelf, you never pay for it. So no more dead stock.

We will take a stock count when we visit. An invoice is issued within a few days of the visit. A statement is issued at the end of the month. You have 30 days to pay from the statement date. You won't get a better deal than that!

### **What Sort Of Stock?**

We will suggest a range which we think might be suitable for your store. Of course you are free to modify the range to suit your specific needs. The core range should constantly evolve to provide a good balance of products to suit the newest models while also supporting previous models.

### **What Value Of Stock Are We Talking About?**

The total stock value we put into your store depends on the size of your store, the size of your mobile business, available space and above all, how much stock you want. This amount could vary from a few hundred dollars into the thousands.

## **What's In It For Us?**

There are a few advantages for us:

- The more stock you keep, the more you will sell. That's good for everyone.
- At times we may stock you with some items you would not usually carry. This allows us to trial items to gauge their popularity. Of course we will simply remove these items from your store if they don't sell.

## **Freight**

Those stores who take advantage of our consignment stock offer are given one freight free order each week. Additional orders will incur a freight charge of \$8.80. The items we send to re-stock your display are sent freight free.

## **What happens with faulty products?**

Hopefully you won't have too many, but if you do, simply put the items aside and we'll pick them up when we visit. A credit will be issued at the time of pick up. No need for RA numbers, invoice numbers or customer receipts and no freight to pay.

## **Some other things you need to know.**

We are happy to trial this offer. We will continue discussions with you and review the benefits and failures of this system on an ongoing basis. Either party may choose to terminate this deal at any time. All stock remains the property of Phone-Rite until payment has been received.